

# The Company



## Conjet AB, Company Presentation

*Conjet AB was formed in 1990 through a management buy out from Atlas Copco AB where the development of hydrodemolition equipment started in 1983. The first Conjet hydrodemolition equipment was delivered in 1984 and is still working. The long tradition and experience gained in the company since then has made Conjet AB the leading supplier of hydrodemolition equipment in the world.*

exported. Conjet now still exports more than 90% of its turnover to numerous countries, including Europe, North America, Asia-Pacific and the Middle East. Conjet has local re-pre-sentatives in several countries.

### What is hydrodemolition?

Hydrodemolition is the only way to remove surface concrete from sensitive structures, such as bridges, dams, pillars or quays

### Export

Sweden is a small market for hydro-demolition equipment and during the Atlas Copco AB period most of the units were



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without causing additional damage to the concrete left behind. A high velocity water jet only removes weak and damaged concrete to a preset quality depth above or below the reinforcement bars, which if exposed is also cleaned of rust. The remaining healthy concrete is left in place with a rough and uneven textured surface, which is ideal for bonding the new surface material.

### CONJET AB

P.O. Box 507  
SE-136 25 HANINGE  
SWEDEN

PHONE:  
+46 (0)8 55 65 22 40

FAX:  
+46 (0)8 55 65 22 60

E-MAIL:  
conjet@conjet.com

WEBSITE:  
www.conjet.com

APPLIED WATERJET TECHNOLOGY



### Product development

Product development is important to Conjet AB's continuing growth and we invest up to 10% of turnover in research and development. This investment enables us to supply standard or modified equipment to cater for most concrete repair applications.

### Product range

Our continuous program of product development has resulted in the broadest range of hydrodemolition equipment available to the market. The product range consists of Robots and Jetframes designed to work horizontally as well as vertically or in sealing. They are suitable for large scale work sites as well as in confined spaces. Our range suits all our size of high pressure pump units.

### Executed repair objects

Bridge structures including the deck, pillars, side beams and expansion joints, parking decks, quay structures, canal walls and locks, dams, turbine housings, tunnels of different shape and size are repair objects solved by our customers using Conjet equipment.

### Wide range of accessories

Well developed and proven training program. Service and spare parts support program.

### Quality assurance

Assembly and quality control program ensure conformity with the EEC machine directives and EMC norm. Conjet is committed to the ISO9000 quality standard and certification is in plan for year 2001.

Conjet personnel are aware of the company's policy and objectives and receive the vital education and training needed to fulfil the expectations of our clients.

### Market Policy

Conjet develop and markets hydrodemolition equipment. The company does not take on and will never take on hydrodemolition

projects, in order to avoid competition with its customers. This policy enables us to provide comprehensive support for Conjet customers, using our considerable bank of hydrodemolition experience gathered from numerous projects all over the world, and assist during negotiations for new contracts. The specialized hydrodemolition technology requires careful selection of the most suitable equipment and the close collaboration between the customer and supplier and its representatives is essential when choosing the right hydro-demolition robot.

### Start-up and Service

The start-up procedure is important to secure the best utilization of the equipment from the start of a project. We always secure successful start-up operation with our included and proven hands on training program performed at Conjet facilities or on customers' sites by Conjet specialists. The training program includes operation, safety, service and maintenance instructions.

### "We reach you and you reach us, wherever you are"

Conjet's service policy is to provide detailed explanation and documentation with the hydrodemolition equipment, enabling customers to carry out necessary service tasks themselves. "Conjet's assistance is only a phone call away." For spare parts supply we utilize door-to-door service and can maintain 24-36 hours supply direct to the worksite if required.

### Our target

Our goal is to supply the right equipment at the right time at the best price.

### Our reward

When customers come back to us with repeat orders because they are satisfied with the previous delivery.



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SE-136 25 Haninge  
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+46 (0)8 55 65 22 40

Fax:  
+46 (0)8 55 65 22 60

E-mail:  
conjet@conjet.com

Website:  
www.conjet.com



**LET THE CONJET METHOD MAKE YOU PROFITABLE**

Do not hesitate to contact us. We speak the following languages:

